



TD Newcrest - Trusts in Focus

Business Process Outsourcing/ Specialty Printing Trusts

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The DATA Group Income Fund



David Odell

President & Chief Executive Officer

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Forward-Looking Statements

Certain statements in this document are “forward-looking statements”, which reflect management’s current beliefs and expectations regarding the Fund and The DATA Group’s future growth, results of operations, performance, and business prospects and opportunities. Forward-looking statements involve risks and uncertainties related to factors that could cause actual results to differ materially from anticipated results, including those factors discussed in the Fund’s periodic filings with Canadian securities regulatory authorities. Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking statements prove incorrect, actual results may vary materially from those described in this document. Unless required by applicable securities law, the Fund does not intend and does not assume any obligation to update these forward-looking statements.

Solutions Beyond Print

- Began trading December 21, 2004 under symbol DGI.UN
- In business since 1959
- 23.5 million units outstanding and \$35.0 million in convertible debentures
- Annualized distribution of \$1.1587 per unit

**State-of-the-Art Manufacturing,
Warehousing and Distribution**



***Leading provider of total document
management solutions***

Diversified Long-Term Blue-Chip Customer Base

- 11,800 customers
- Majority of Top 25 >10 year relationships

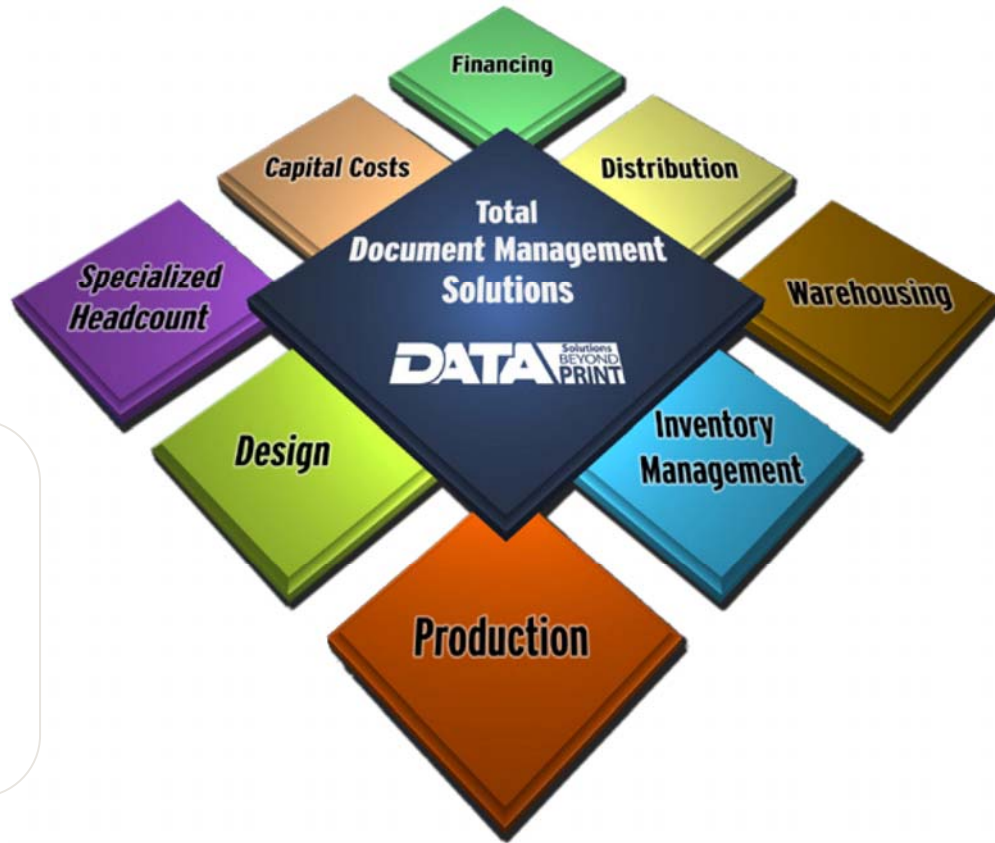


Focus on Related Segments

Canadian Printing Industry



Canada's Leader in Total Document Management Solutions



Organize

Manage

Migrate

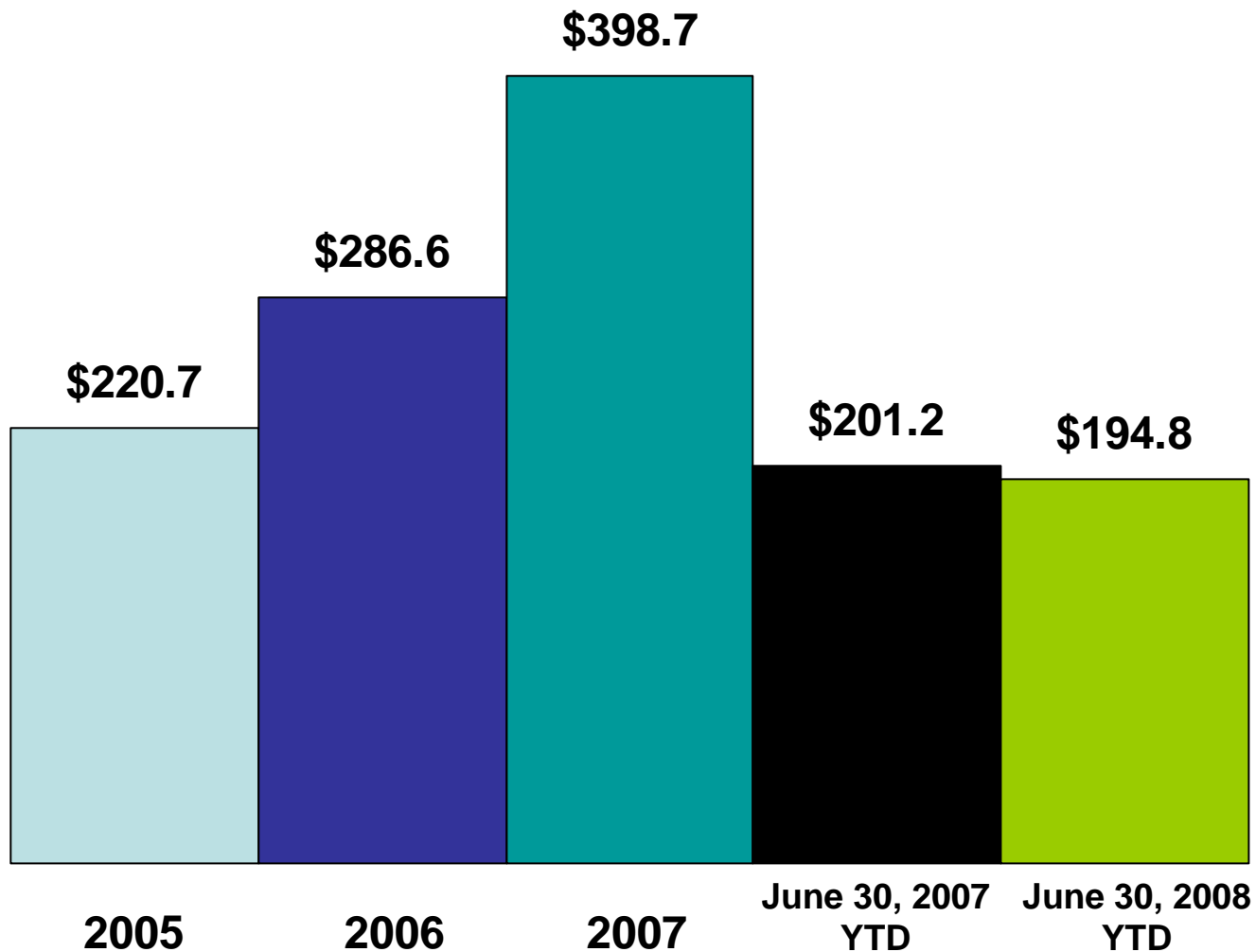
Broad High Value-Added Products and Services

- Total Document Management Services
- Event Tickets
- Print-On-Demand
- Forms
- Direct Mail Printed Products
- Stock Tab
- Annual Reports
- Marketing & Promotions Materials
- Labels
- Transportation Documents
- Transactional Documents
- Lottery
- Gift Cards



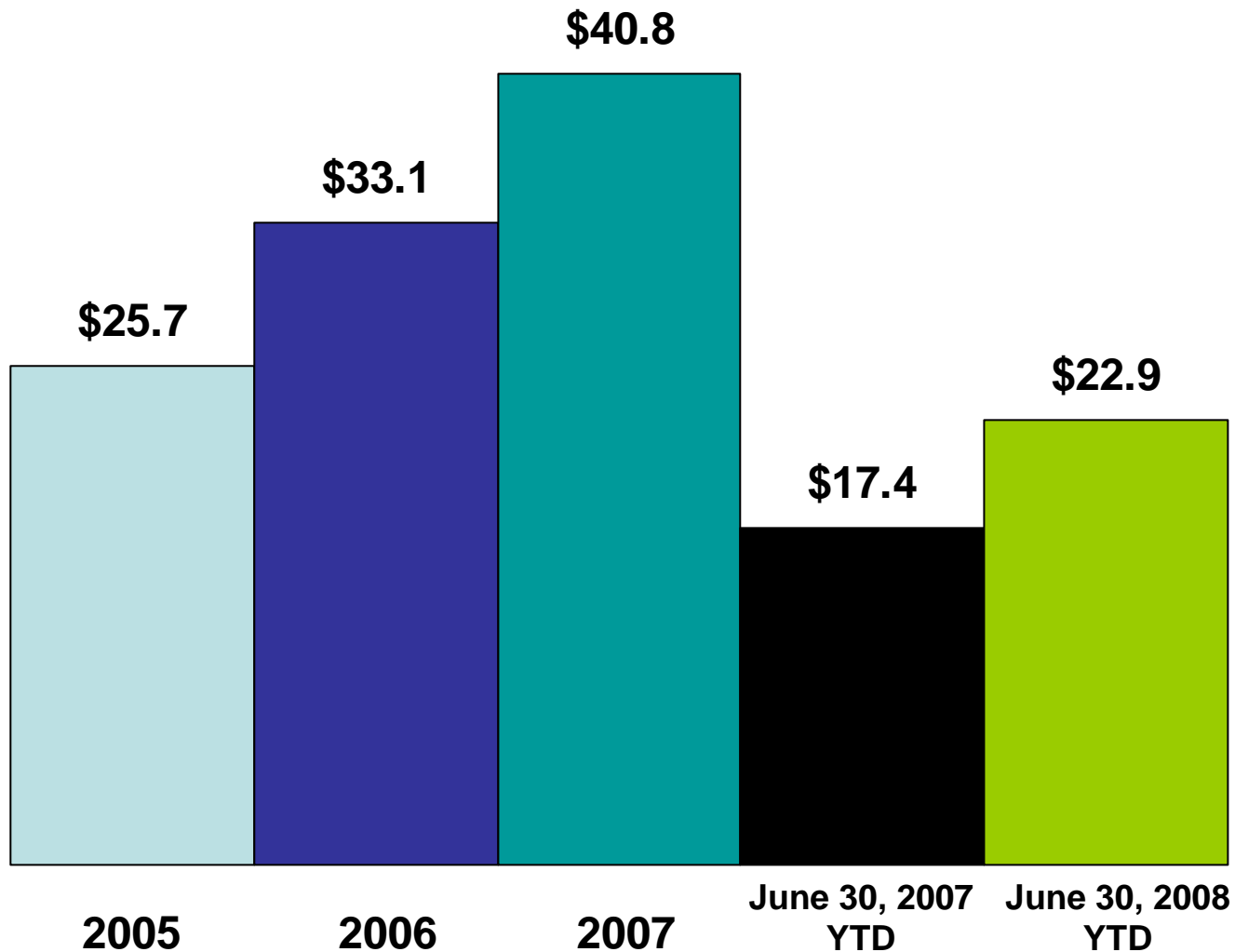
Financial Highlights – Revenue

(millions of dollars)



Financial Highlights – Adjusted EBITDA

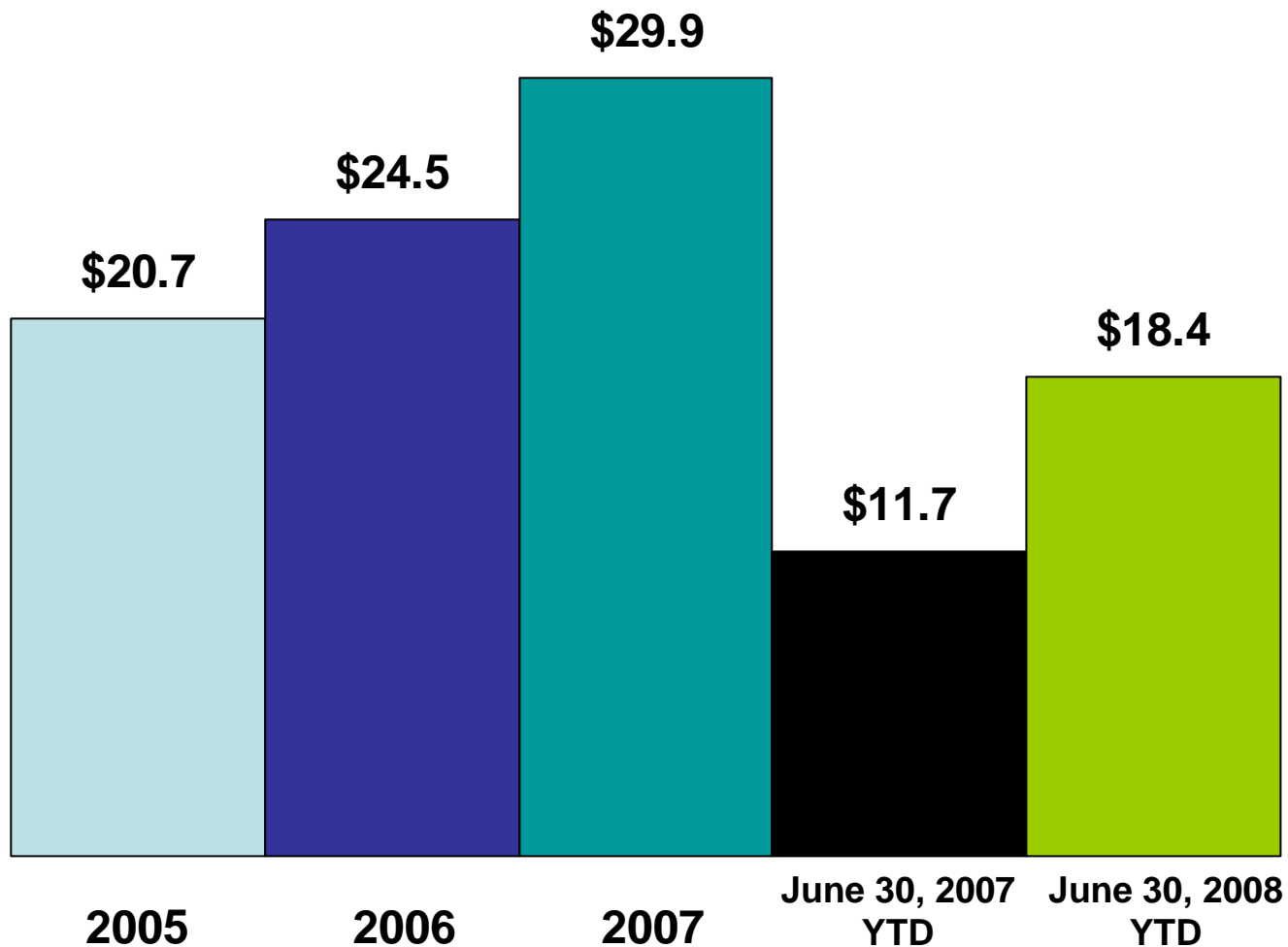
(millions of dollars)



Financial Highlights – CAFD*

(millions of dollars)

*Cash Available for Distribution



Strategic Focus

- Continued concentration on revenue mix with the key focus upon value-added
- Maintain / build upon leadership position
- “Stick to our knitting”
- Exceed client S.L.A. expectations
- Pursue strategic, accretive acquisitions

2011 Trust Tax

- No intention to make significant changes to structure without a compelling reason to do so
- Objective is to maintain existing level of cash distribution to unitholders in 2011
- Monitor difference between Fund's taxable income and distributions to ensure fund itself is not taxable

Economic Conditions

- Uncertainty
- Impact on commercial print and direct mail businesses
- Customers may reduce budgets or orders for our products and services

Key Macro-Economic Issues

- Two Pronged Approach:
 - Cost reduction and efficiency improvement
 - Value added growth opportunities

Business Summary

- Long history as a cash generator
- Diverse mix of high quality blue-chip customers with whom we enjoy long-term relationships
- Leading or significant share in segments we participate in
- Multiple revenue streams derived from broad range of value-added products and services, resulting in little or no seasonality
- Reasonable capex requirements, disciplined investment process
- Nearly all business conducted in Canada, resulting in minimal exposure to foreign exchange risk



**Solutions
beyond
print.**

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